



April 20, 2023

Forsyth County Schools

Dear FCS,

Welcome to the Carolina Preferred Customer Program. This new program encompasses bids, contracts, and other agreements. As a Carolina Preferred Customer you can count on:

- Outstanding service and support
- Free teacher resources
- Over 14,000 quality products
- Available overnight delivery
- Select delivery dates
- Our 100% Satisfaction Guarantee
- And some exclusive benefits

Enclosed is our proposal to provide you with science supplies from our catalogs and web site for the period of 07/01/24-06/30/25. Prices and availability are subject to change due to market conditions and supply chain disruptions. Below are the program's exclusive benefits and important features.

Exclusive benefits

- **Free standard freight on orders of \$250 or more**—As a Carolina Preferred Customer, you receive FREE standard freight on orders of **\$250 or more**. **Note:** Living and perishable materials, hazardous chemicals, kits containing hazardous chemicals, drop-shipped items, and preserved specimens are subject to additional shipping fees. Motor freight shipments are dock delivery only; for inside delivery of motor freight shipments and expedited shipping methods additional fees apply. **Shipping and handling fees apply to all orders less than \$250.**
- **Contract pricing**—Your Carolina Preferred Customer contract price is **10% off** our list price. When you log in to **www.carolina.com** with a registered Carolina Online Account linked to your contract, you can see contract pricing, use a purchase order (if applicable), and apply a tax exemption (if applicable). To register and link your account, click on “My Account” at **www.carolina.com** and follow the prompts. Please call Customer Service at 800.334.5551 (8 am to 8 pm, ET, Monday–Friday) if you need help with registering and linking.

Carolina Biological Supply Company

2700 York Rd • Burlington NC 27215-3398 • Phone 336.584.0381 • Fax 800.222.7112 • www.carolina.com

Important features

- **Payment and terms**—Please reference **Proposal No. P106711** and your contract title Bid B20-07 Science Supplies Catalog on purchase orders submitted during the contract period. This links them to your Carolina Preferred Customer status. We will send you an invoice for each individual shipment and a corresponding packing list will be included with each delivery. Our terms are net 30 days.
- **Exclusions**—This proposal cannot be used in conjunction with any other bid responses, phone or written quotations, price agreements, or promotions. Smithsonian STC™ products, Building Blocks of Science® products, furniture items and accessories, our K–8 curriculum, and Carolina Distance Learning® kits are sold at list price. They are ineligible for discounts and subject to shipping and handling fees.
- **Participating institutions**—Please provide a list of all participating institutions and their addresses using the enclosed form. This information is very important to ensure that those institutions receive Carolina Preferred Customer benefits. Email or mail it to the address provided at the top of the form.

As a Carolina Preferred Customer you will receive our highest level of service on the top-quality science supplies you know and trust, plus the benefits outlined above. Please feel free to email me at Gray.Amick@carolina.com or phone me at 336.586.4422 if you have any questions. I look forward to hearing from you soon and assisting you in the future.

Sincerely,



Gray Amick
Contract manager

P.S. Please be sure to reference **Proposal No. P106711** on all purchase orders and correspondence to link them to your Carolina Preferred Customer status.



Participating Institutions Form, Contract No. P106711

Please list all participating institutions below and email or mail this form to us at your earliest convenience.

Email form to:

Gray.Amick@carolina.com
Subject: Attn: Contract Department

Mail form to:

Attn: Contract Department
Carolina Biological Supply Company
2700 York Road
Burlington, NC 27215-3398

Name _____
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